



Agricultural Marketing Service



**2016 ANNUAL INDUSTRY MEETING
FOR USDA FOODS CONTRACTORS AND SUPPLIERS
Doubletree Hotel by Hilton – Crystal City
Arlington, Virginia**

**AGENDA
DAY TWO — SPECIALTY CROP
Wednesday, October 26, 2016
1:00—5:00 PM**

Welcome

Opening Remarks

Presented by: Chris Purdy, Associate Deputy Administrator, Specialty Crops Program

What's new for 2017

Changes to specifications
New products
Changes to purchase schedule
Popular new items

Break

2015 Industry Meeting—Recap and Updates

Feedback from the 2015 Industry Meeting

What's Working and What's Not Working Selling to the USDA

Break

Solutions to What's Not Working Selling to the USDA

Recipient Feedback

Inspector availability and plant addresses
Complaints that have come in through WBSCM

Adjournment

Continued small table discussion

- Delivery dates
- Bonus purchases
- Production Schedules and inspection availability
- Specifications
- Unprocessed pilot project
- Bulk processing

